



**Liberty**  
International  
Underwriters™  
Member of Liberty Mutual Group

Liberty International Underwriters' (LIU) outstanding global reputation in Marine Insurance is the result of our marine team's many years of international experience and its ability to provide expert solutions - especially for large and often unconventional marine exposures.

From simple to complex, LIU prides itself on developing tailored marine insurance products that meet your clients' needs.

#### The Products General Cargo / Project Cargo & DSU

The combination of our local and global resources means we can offer your clients a wide range of specialist products covering a diversity of cargoes. Our worldwide Marine Cargo policy provides cover for physical loss or damage caused to insured goods whilst being transported by land, sea, air or post.

LIU is a leader in Project Cargo Delay in Start Up risks, which we combine with our construction and liability capabilities to provide seamless coverage.

Our LIU team also specialises in the larger, more complex cargo exposures. We are experts in designing coverage for unconventional risks.

#### Builder's Risk

The shipbuilding industry continues to experience massive growth in Asia Pacific with seven of the world's top ten shipyards, by order book, located in the region.

LIU will consider all classes of coastal and ocean going commercial tonnage.

For all ocean going vessels and major ship yards, a current and satisfactory **JH143 shipyard risk assessment report** is considered mandatory at the time of risk submission.

LIU's experienced Marine Risk Engineers will assist in the review or completion of this report, as required.

For the smaller yards, our engineers can visit the facility to conduct a Quality Operator Review (QOR) survey to assess the risk.

#### Marine Liabilities

Marine Liability is insurance for liability or property damages to a third party, while engaged in marine related operations. We cover areas such as:

- Excess Terminal Operators
- Excess Port Authorities
- Excess Stevedores' Liability
- Carriers' Legal Liability
- Ship Repairers' Liability
- Charterers' Legal Liability in Conjunction with a Cargo Account

#### Reducing risk – together

Risk management is key to our business – and yours. Our Marine Risk Management team has over 70 years collective Marine Insurance experience. This experience comprises a combination of seagoing and practical marine surveying, which ensures that the LIU Marine Risk Management approach effectively assists clients implement Marine Risk Management activities that help reduce shipping loss.

Areas of specific interest may include:

- Vessel selection process (heavy life requirements)
- Cargo handling procedures
- Modes of transportation required for inland movements
- Load, stow and secure surveys
- Offload surveys

#### Why LIU?

LIU underwriters are disciplined, consistent and trained to bring their technical skills and extensive industry knowledge to bear in crafting cover that meets each client's needs.

Liberty's claims team provides a premier level of service, one recognized by independent industry surveys. The team comprises experienced claims specialists with extensive local and international expertise. As a global organisation we also have access to the expertise of claims professionals in overseas jurisdictions. LIU claims staff work with our underwriters every day in an integrated business unit designed to ensure a commonsense claims response.

LIU has offices in Australia, Hong Kong, Singapore, Vietnam, Malaysia, India, North America, South America, The Middle East, Canada, The United Kingdom and Europe. We can meet your insurance needs anywhere in the world and the unique challenges of US cover are one of our specialties. Just as importantly LIU gives authority to the people on the ground. So your clients get quick, efficient underwriting and a more responsive claims service.

#### About LIU

LIU is a specialist lines insurer and part of the Liberty Mutual Group. It has 39 offices around the world in Australia, Asia, the Americas and Europe. The LIU staff of over 900 professionals offers core products in marine, energy, fire, construction, global crisis management, aviation, casualty, professional liability and directors & officers insurance.

# Flexibility Expertise Security

## Liberty International Underwriters

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### About Liberty Mutual Group (LMG)

Boston-based Liberty Mutual Group (LMG) is a diversified global insurer and fifth largest property and casualty insurer in the U.S. based on 2008 direct written premium. The Company also ranks 86th on the Fortune 500 list of largest corporations in the U.S. based on 2008 revenue. As of December 31, 2008, Liberty Mutual Group had \$104.3 billion in consolidated assets, \$94.2 billion in consolidated liabilities and \$28.9 billion in annual consolidated revenue.

LMG ([www.libertymutual.com](http://www.libertymutual.com)) employs over 45,000 people in more than 900 offices throughout the world.