



**Liberty**  
**International**  
**Underwriters**

Member of Liberty Mutual Group

# LIU Quality Operator Review



## 1. Site Visit

Our onsite team observes day-to-day activities to truly understand how your client's business operates.

## 2. Outside Research

We benchmark your client's company against industry peers based on our first-hand experiences and additional research.

## 3. LIU Team Review

The LIU team of underwriters, risk engineers and claims professionals work together to gain a deep understanding of your business, from all angles. This collaboration and review allows us to identify appropriate engineering solutions that fit your client's needs. If a loss does occur it enables us to react quickly to minimise that loss.

## 4. Results

Clients will receive a report of our findings in which we identify ways to improve processes and mitigate loss.

Your client's business cannot afford oversights. That is why they retain the right people, find the appropriate resources and share the best practices. With LIU's Quality Operator Review clients can take advantage of our breadth of global marine experience. We work closely with our clients to identify any potential problem areas and assist in loss prevention initiatives.

### How will this benefit your client's business?

With LIU's Quality Operator Review clients receive risk engineering programmes that will help reduce and mitigate their risks. During the process clients will build a strong relationship with LIU's underwriters, risk engineers, and claims professionals enabling them to benefit from our collective years spent as Master Mariners, Surveyors and Lawyers.

### LIU Marine

- Comprehensive Marine insurance products
- Global underwriting experience with locally based authority
- Global Marine Risk Engineering team
- Global Claims handling team

### LIU's Experience Gives You Confidence

One of our Shipbuilding clients has four shipyards on the Louisiana and Texas coasts. With hundreds of employees and millions of dollars in contracts for ferries, barges and off-shore supply vessels – there are many challenges to face – and all this in the heart of hurricane country!

Using our risk management expertise, LIU recently worked with the client to review every phase of their construction project and made recommendations to help reduce the company's risks. "We need an insurer that understands us and our business," says the shipbuilder. "LIU has the expertise, and gives us the confidence to know our risks are covered." Ultimately, LIU's integrated underwriting approach allowed this company to better manage its liabilities, control expenses, submit competitive bids and win more business.

For further information please visit our website:

[www.liuasiapacific.com](http://www.liuasiapacific.com)